

CONVENTION



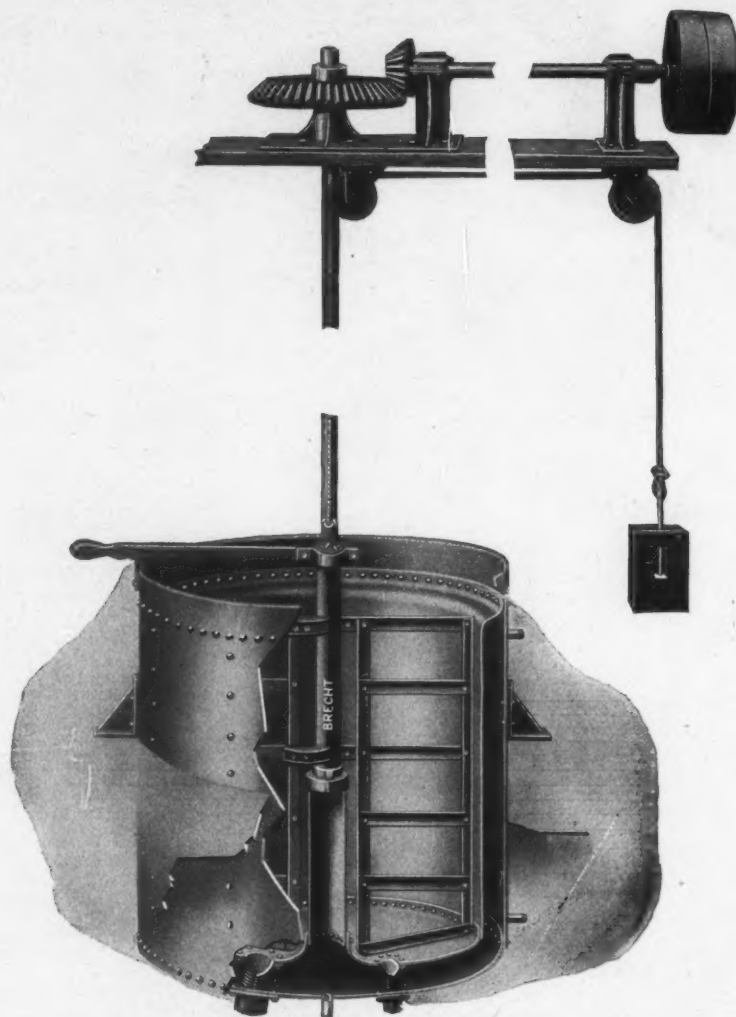
NUMBER

The
**NATIONAL
PROVISIONER**



Brecht's Jacketed Rendering Kettle

WITH AGITATOR



Our New Rendering Kettle illustrated above is beyond question the most rapid and economical kettle manufactured. The steam dome in the center rising to a point half the height of the kettle gives an even distribution of heat through the product (greatly increases the heating surface) and consequently renders the charge in quicker time and with less consumption of steam than the old style kettle. The agitator shaft rests in a step on top of steam dome and the blades of agitator drop down on each side of dome and revolve around it. The agitator is counter-weighted and can be slid up the vertical shaft, leaving the kettle perfectly free for cleaning; is geared for power, having tight and loose pulley. The best boiler plate is used; kettle is strongly stay-bolted and is tested 100 pounds hydrostatic pressure. Three sizes, 1,250 lbs., 2,500 lbs., and 5,000 lbs. capacity. Write for further particulars.

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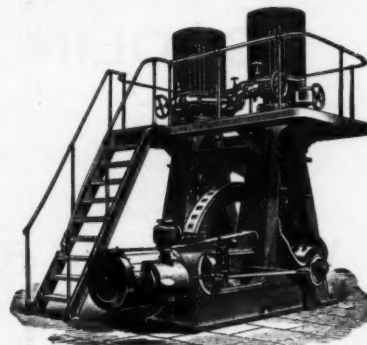
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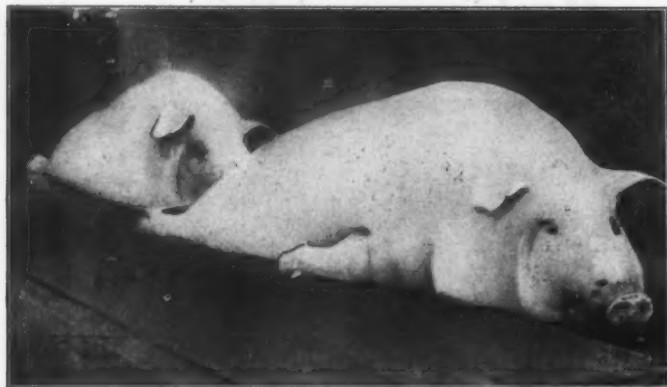
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¶ By carefully examining into this and consulting a veterinary surgeon the following solution suggests itself:

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HOGS AS CLEANED BY THE BOSS HOG SCRAPER
A Time-tested Device with New, Practical Improvements

¶ You will agree with us that the process of curing meats and tanning hides will bear us out in this.

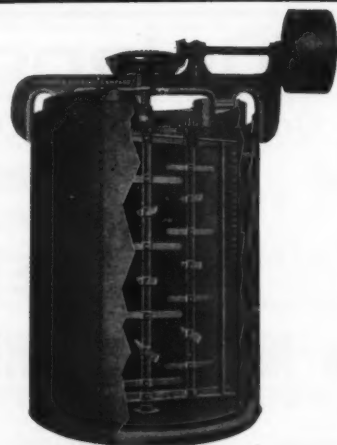
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Packers all over the land are coming right up to where they belong. And all these packers who are building swell and sanitary packing houses are installing Ridgway Steam-Hydraulic Elevators.

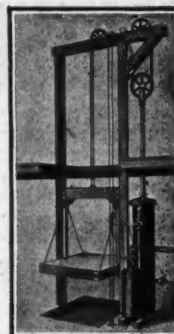
Why Ridgway elevators? That is for your engineering department to find out for you. Of one thing rest assured: the modern "Priests and Kings" are not buying Ridgway elevators just for their health. You will have Ridgway elevators when you find what it means to

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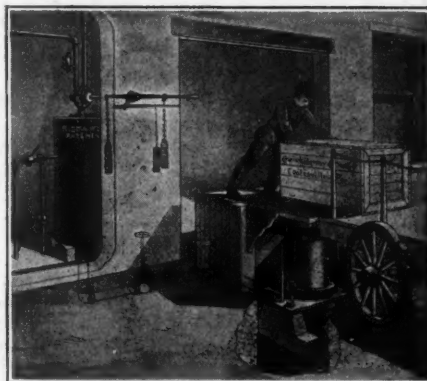
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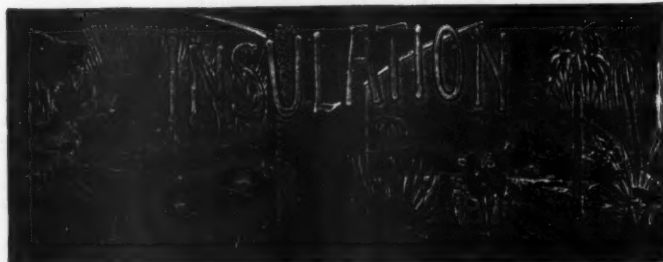
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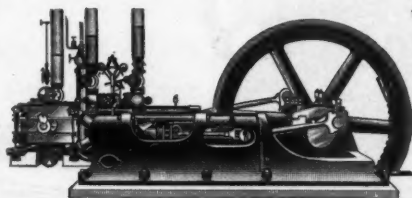
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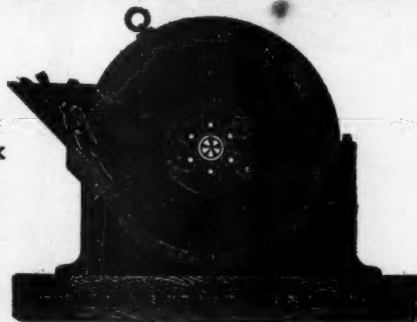
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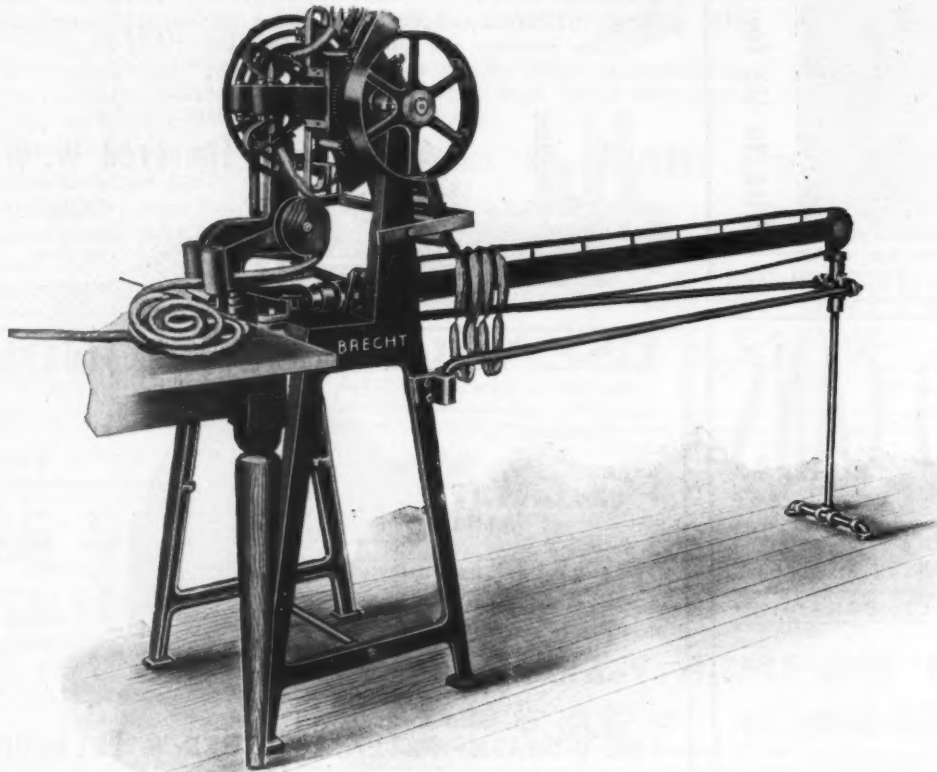
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This wonderful machine which has just been perfected will revolutionize sausage making, and reduce the cost of labor to a minimum. One operator can, with this machine, do the work of seven to ten people linking and sticking sausage by hand. The machine can be adjusted in a few minutes for making links, 3", 4", 5" and 6" in length, and handles all kinds of sausages that are twisted. The sticking attachment receives the sausage as it comes from the linker, and properly spaces it ready to be lifted on sticks and placed in the smoke house. This machine has been tested and found to be entirely practical and satisfactory. We will not be able to supply the trade until the Fall of 1910, for the reason it requires several months to equip our factory with special machinery for building them. In due time we will be in position to accept orders and promise delivery at a definite date; in the meantime inquiries will have careful attention.

THE BRECHT COMPANY

ESTABLISHED 1853

NEW YORK CITY

ST. LOUIS

DENVER

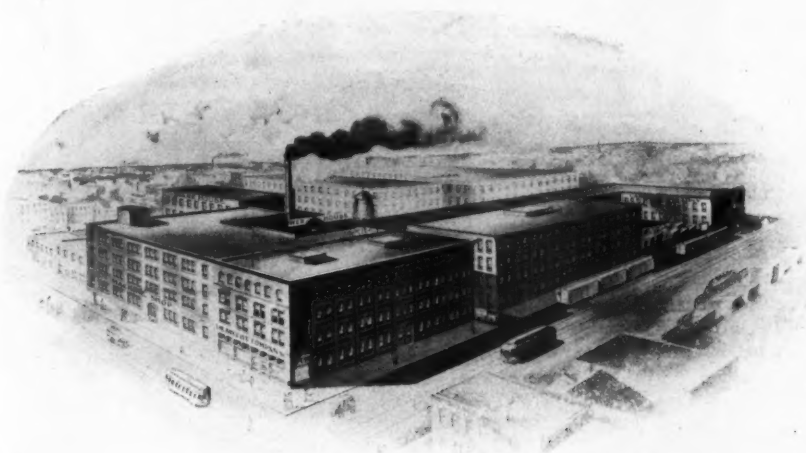
THE BRECHT COMPANY

DOUBLES ITS CAPACITY

The Brecht Company with main offices and factories in St. Louis, and branches in New York City, Denver, Colo., Hamburg, Germany, and Buenos Ayres, has just completed a \$200,000 addition to the St. Louis plant. This addition increases their floor space to over 600,000 square feet. One of the new build-

The Brecht Company was established in 1853, and from the beginning the business has increased steadily, but during the last decade the growth has been so rapid that even those in close touch with the Company's affairs are astonished.

The only explanation vouchsafed is:—



ings is a Central Power House, and fitted with the finest engines and dynamos capable of furnishing light and motive power for every department—all machinery throughout the plant is electrically driven. The other new building, which has a frontage of 127 feet, and a depth of 133 feet, and four stories high, is given over to Machine Shops, Nickel-plating and Painting departments.

Not alone the new buildings, but the entire plant is being equipped with the most modern machinery and appliances for the handling of a rapidly growing business.

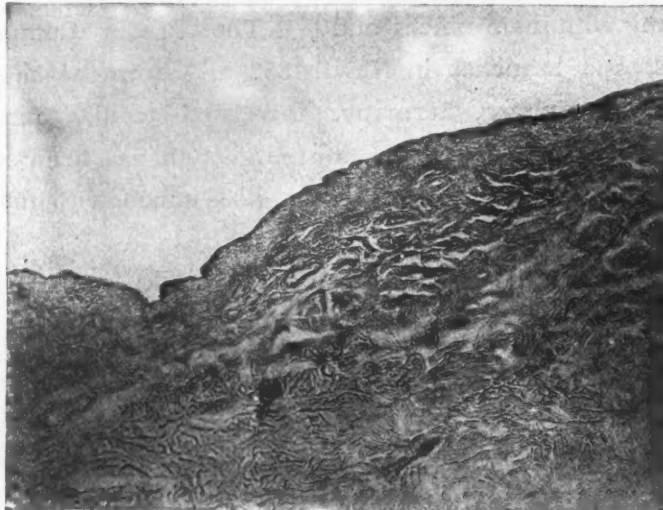
"Machinery and supplies superior in quality modernness for the packers and butchers—constant striving to please—leading with something better, giving full value for the money."

The accompanying half-tone of the new plant is an interesting one; it shows what an immense plant is required in the manufacture of machinery and appliances to meet present day demands of the Meat Packing Industry—and its by-products.

The Brecht Company has experts in charge of all departments and handles every detail of a proposition.

How to Have Purest Quality and Best Flavored Hams and Bacon

Quality: To insure purest quality, see that your hogs are dehaired by THE ALLBRIGHT-NELL Hog Dehairing and Polishing Machine. This machine, by persistent massaging, removes all dirt from the skin and leaves it properly cleaned, easily digested and free from objectionable impurities, as shown by microscopical photograph No. 1.



CROSS SECTION OF SKIN.



PHOTO MICROGRAPH—No. 1.

Showing the work of The Allbright-Nell Co.'s Hog Dehairing and Polishing machine. The hair and scurf skin removed by means of revolving beaters.

Flavor: For flavor, advise your trade to cook hams and bacon with the skin left on. This is very desirable when the hams and bacon are fried, as in the frying a delicious and savory flavor is added to the ham or bacon from the crisping of the skin.

Our machine has established a new standard for the cleanliness of the skin of the hog, and if you are using our machine you can advise your trade to cook the rind or skin, with perfect confidence and surety that the skin is absolutely pure and contains no dead and putrefactive material, dirt or bacteria. Our process of cleaning has the effect of a massage and leaves the skin soft and pliable, perfectly clean and easy of digestion and healthful.

Hogs scraped by steel scraping knives are not properly cleaned and are dangerous to health, as shown by microscopical photograph No. 2.



CROSS SECTION OF SKIN.

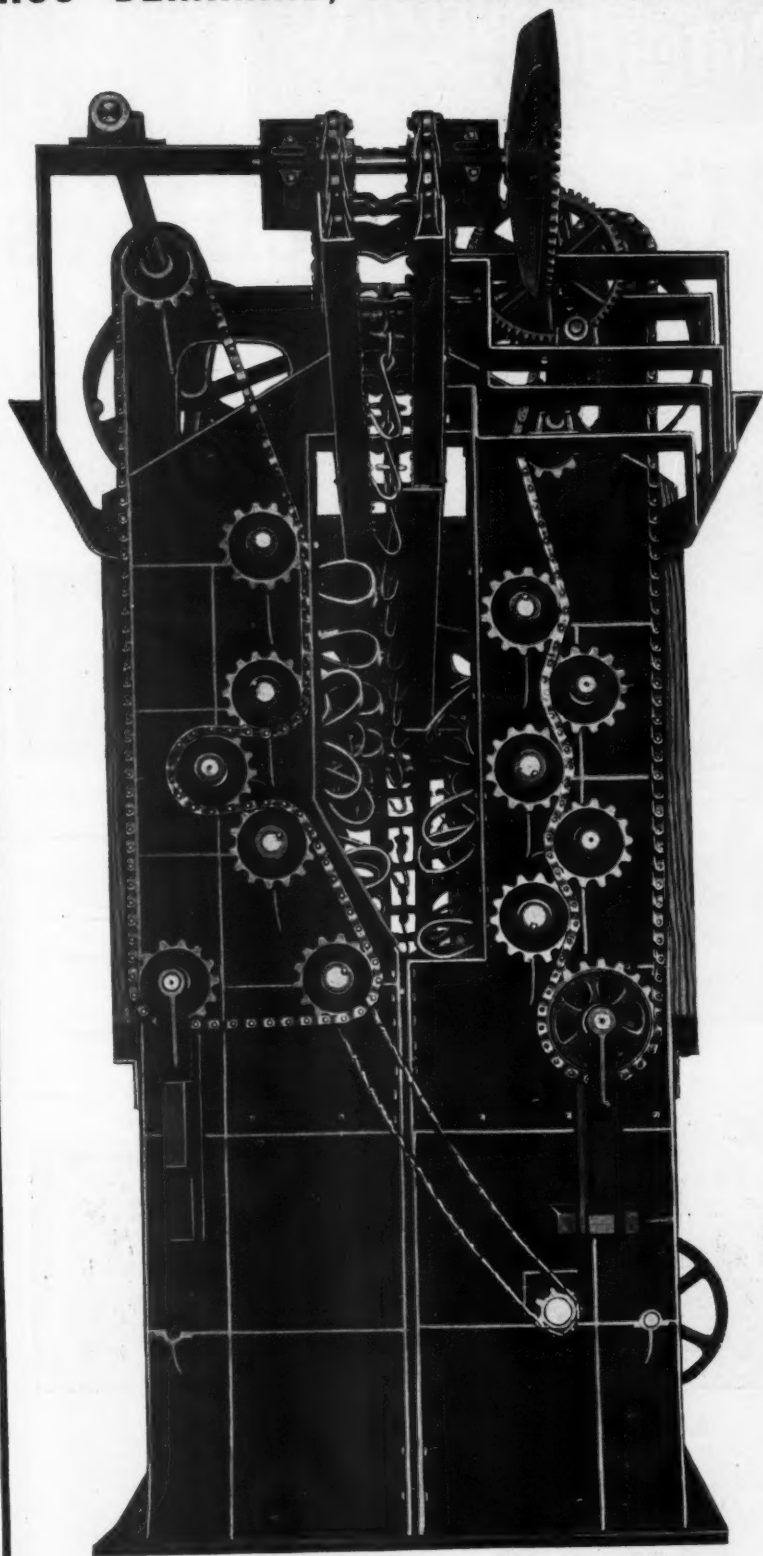


PHOTO MICROGRAPH—No. 2.

Showing the work as done by a Hog Scraper constructed with steel scraping knives.

THE ALLBRIGHT-NELL COMPANY
MANUFACTURERS
CHICAGO, ILL., U. S. A.

THE ALLBRIGHT-NELL HOG DEHAIRING, POLISHING and BLEACHING MACHINES



SHOWING END VIEW AND DRIVING CHAINS OF CAST IRON MACHINE
Protected by Patent Applications soon to issue.

A machine that **THOROUGHLY** does the work of removing the hair, scurf and stain, besides polishing and bleaching the skin.

The wonderful work accomplished by this machine speaks for itself. It does more work and better work than has heretofore been accomplished by any type of machine, and at

LESS EXPENSE FOR MAINTENANCE

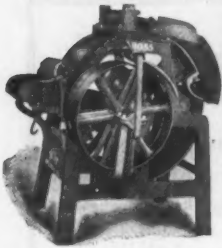
As a labor saver, it is the biggest thing ever offered. After charging against the machine the cost of operating and maintenance, and crediting the machine with the number of men saved, the machine is shown to be a money-making machine. The users are able to make a big profit over and above the cost of operating any other type of machine.

The list of users given below, together with the large number of repeat orders, is a sufficient endorsement for our machine and goes farther than anything we can say.

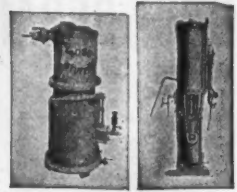
Rea & Company	Pittsburg, Pa.
Pittsburg Prov. & Pkg. Co.	Pittsburg, Pa.
William Zoller Co.	Pittsburg, Pa.
Bath Packing Co.	Waterloo, Iowa.
Jacob E. Decker & Sons	Mason City, Iowa.
T. M. Sinclair & Co.	Cedar Rapids, Iowa.
John Morrell & Co.	Ottumwa, Iowa.
Agar Packing Co.	Des Moines, Iowa.
Hammond Packing Co.	Chicago, Ill.
Roberts & Oake	Chicago, Ill.
Western Pkg. & Prov. Co.	Chicago, Ill.
Luer Bros. Pkg. & Ice Co.	Alton, Ill.
East Side Pkg. Co.	East St. Louis, Ill.
The Layton Company	Milwaukee, Wis.
Plankinton Pkg. Co.	Milwaukee, Wis.
Drummond Pkg. Co.	Eau Claire, Wis.
J. T. McMillan & Co.	St. Paul, Minn.
Elliott & Co.	Duluth, Minn.
Geo. A. Hormel & Co.	Austin, Minn.
Cudahy Packing Co.	Los Angeles, Calif.
Louisville Pkg. Co.	Louisville, Ky.
W. C. Routh & Co.	Logansport, Ind.
Evansville Packing Co.	Evansville, Ind.
A. Sander Packing Co.	Cincinnati, Ohio.
Cleveland Provision Co.	Cleveland, Ohio.
People's Packing Co.	Cleveland, Ohio.
Rohe & Bro.	New York, N. Y.
Bimble, Van Wagenen & Co.	Newark, N. J.
J. J. Felin Co.	Philadelphia, Pa.
Sperry & Barnes	New Haven, Conn.
Arbogast & Bastian Co.	Allentown, Pa.
Hammond-Standish & Co.	Detroit, Mich.
Armour & Co.	So. Omaha, Neb.
Western Packing Co.	Denver, Colo.
Swift & Co.	So. Omaha, Neb.
Swift & Co.	Chicago, Ill.
Swift & Co.	So. St. Joseph, Mo.
Western Meat Co.	San Francisco, Calif.
Morris & Company	Chicago, Ill.
Cudahy Packing Co.	Wichita, Kan.
Armour & Company	Chicago, Ill.
Jacob Dold Pkg. Co.	Buffalo, N. Y.
Jacob Dold Pkg. Co.	Wichita, Kan.
W. S. Forbes & Co.	Richmond, Va.
Armour & Co.	East St. Louis, Ill.
Independent Packing Co.	Chicago, Ill.
Fowler Packing Co.	Kansas City, Kan.
Omaha Packing Co.	So. Omaha, Neb.
Hammond Packing Co.	St. Joseph, Mo.
Tennessee Pkg. & Prov. Co.	Nashville, Tenn.
Boeck & Company	Burlington, Iowa.
Chicago Packing Co.	Chicago, Ill.
Carstens Packing Co.	Tacoma, Wash.
Morris & Co.	St. Joseph, Mo.
Morris & Co.	Kansas City, Kan.
Morris & Co.	East St. Louis, Ill.
Anglo-American Provision Co.	Chicago, Ill.
Miller & Lux	San Francisco, Calif.
Parker Webb & Co.	Detroit, Mich.
Union Meat Co.	Portland, Ore.
Swift & Co.	Fort Worth, Tex.
Armour & Co.	Chicago, Ill.

THE ALLBRIGHT-NELL COMPANY
Manufacturers - Chicago, Ill., U. S. A.

Back Fat Skinner



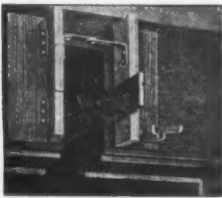
Steam Stuffers



Manufacturers
of the

BOSS Machines

Tight-Closing Roller Door



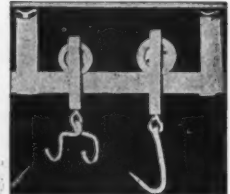
Cold Storage Door



Safety Switch



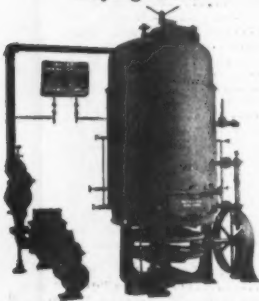
Steel Hangers



Smoke House Tree



Sanitary Rendering and Drying Tank



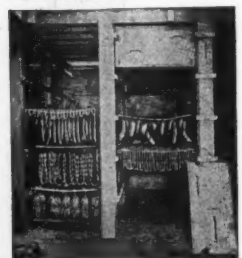
Cattle Knocking Pen



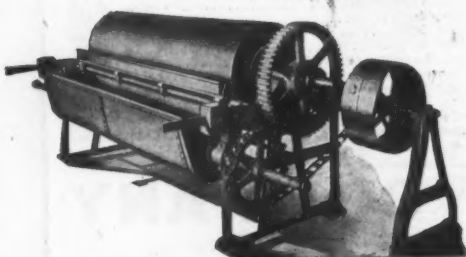
Pneumatic Stuffers



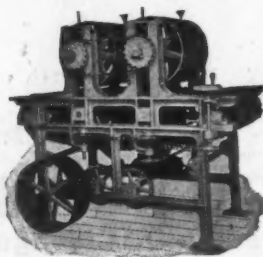
Smoke House Carriages



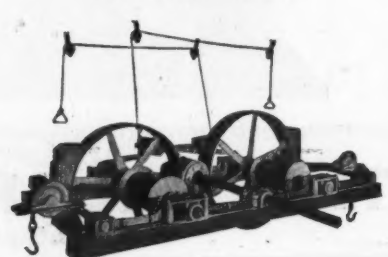
Steel Shell Lard Cooling Cylinder



Sanitary Belly Roller



Beef Friction Hoist

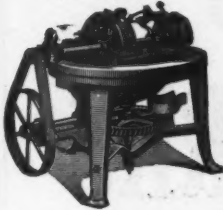


The Cincinnati Butchers' Supply Co.

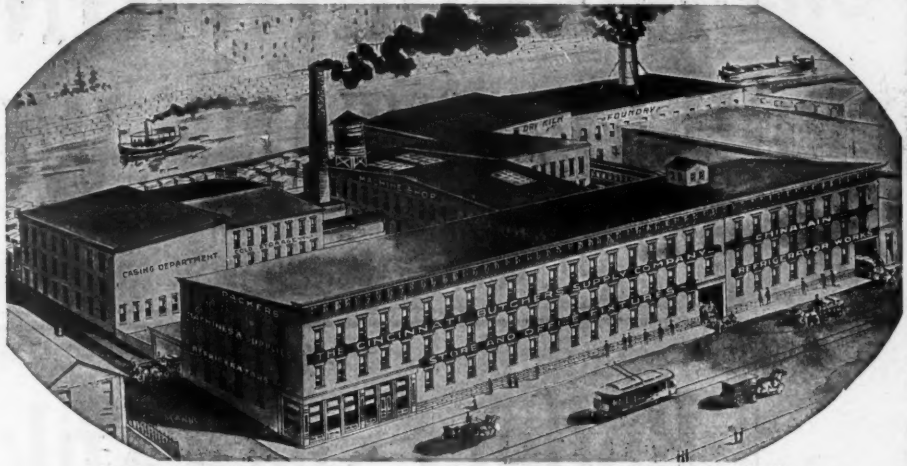
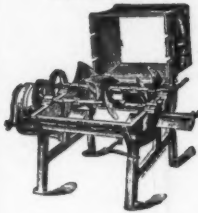
CINCINNATI, O.

Our Mammoth Plant, Home of the Boss Machines. Beauty Refrigerators and Fixtures

BOSS CUTTERS



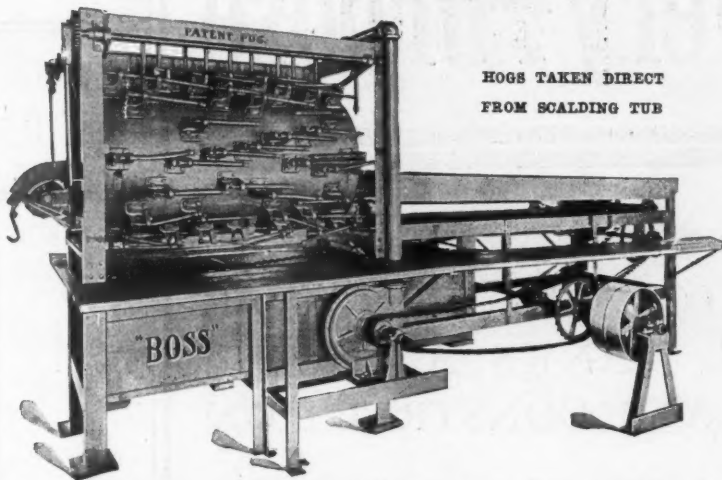
BOSS MIXERS



1986-2008 CENTRAL AVE. Largest and best equipped plant in the line.

WE ASK YOU TO INVESTIGATE the superior merits of the BOSS Machines to CONVINCE YOURSELF that they RANK THE HIGHEST in their class. THEY MAKE YOU MOST MONEY.

BOSS HOG SCRAPER



HOGS TAKEN DIRECT
FROM SCALDING TUB

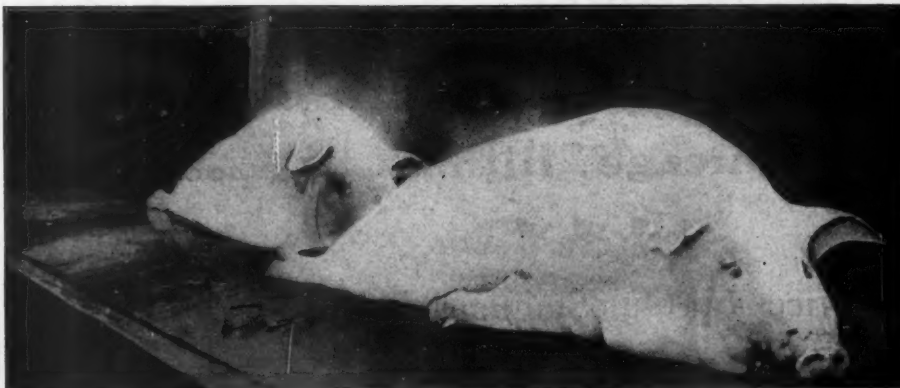
BOSS HOG HOIST

AVOIDS BRUISED HAMS.



The great favorites for perfect, durable and economical work.
Built in sizes to suit small, medium and large packers, with angle iron frame.

WORK DONE BY THE BOSS HOG SCRAPER.



RESULTS TALK

BOSS SCRAPER

soon earns its cost by saving labor and time and by turning out perfectly cleaned hogs, making skins of meats clear and white.

Capacity as fast as hogs are hooked on.

HILL-HAWKINS BOILER & TANK WORKS

Manufacturers of

Boilers and Tanks For Every Purpose

Q PACKING HOUSE, RAILWAY,
ELEVATOR, REFINING, OIL
STORAGE TANKS AND ALL
STEEL PLATE CONSTRUCTION

Office

COMMERCIAL NATIONAL BANK BUILDING

Works
102nd STREET

Chicago, Illinois

Long Distance Telephone
RANDOLPH 1341



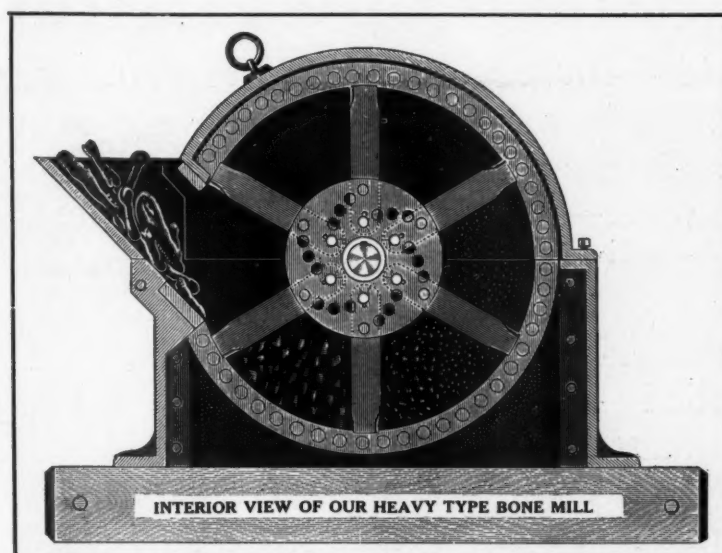
Write for Prices on Our Standard Fertilizer Dryer

WILLIAMS PATENT GRINDERS

FOR REDUCING

Green Bone, Steamed Bone, Garbage and Packing
House Tankage, Green Garbage, Beef Scrap,
Oyster and Clam Shells, Phosphate
Rock, Limestone and Gypsum,
Oil Cakes and Chemicals

Capacity
from
500 lbs. to
10 Tons
Per Hour
Any
Fineness
Desired



Packers
Work Up
Your Own
Waste and
Make the
Profit You
Now Lose
—
1,500 Mills
Now in
Use

WRITE FOR FERTILIZER BULLETIN No. 9--JUST ISSUED

WILLIAMS PATENT CRUSHER AND PULVERIZER CO.

General Sales Department **CHICAGO**
Old Colony Building

Works: ST. LOUIS

SAN FRANCISCO:
428 Monadnock Bldg.

NEW YORK:
39 Cortlandt St.

PHILADELPHIA:
481 The Bourse

EVAPORATORS

Over 150 installations for
Tankwater, Glue and Beef Extract
—and half of these “repeat orders”—proves
that our **SWENSON** evaporators have the
advantages we claim.

Our long experience in building equipments for packers
has shown what is necessary for maximum economy and
durability. Simplest to operate and easiest to keep clean
and in good condition.

Tankwater—have you any? Why not save it and
realize a profit of over 30 cents from every barrel you now
throw away? No apparatus is so perfectly adapted to con-
centrate tankwater—**repairs** amounting to **less than 3%**
per year is the Omaha Packing Co.'s experience. With
our evaporator you can concentrate down to 65% solids with
exhaust steam without any difficulty. The final density is
easily controlled—no baking on the tubes—no parts to clog
up with solid matter and reduce efficiency—Ask any of our
customers.

Mr. Glue Maker: How does a record of over sixty Swensons installed for
glue strike you? The best glues—strong and light colored—are made in our vacuum
apparatus. Our fifteen years of experience in this line has shown us exactly what is
needed. Low temperature throughout the liquor body. Rapid and continuous
evaporation and **perfect** circulation without exposing the heating surface. The liquor
is in our machine only a few minutes and is concentrated to any required density **in**
one passage, with practically no loss by entrainment. Every part is easily kept
clean and sweet by just using water after each day's work.

SWENSON EVAPORATOR COMPANY

(Successors to AMERICAN FOUNDRY & MACHINERY CO.)

945 Monadnock, = = = = = Chicago

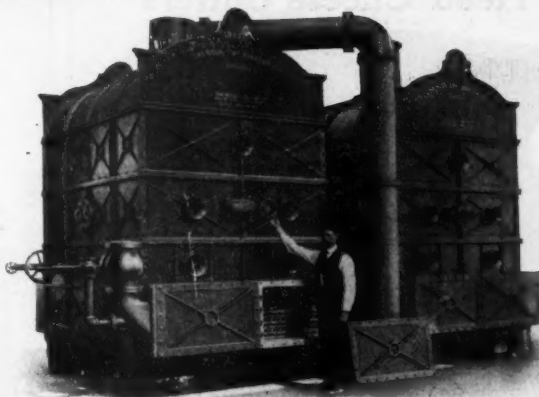
Charter Members—American Meat Packers' Association

EVAPORATORS

EVAPORATORS

A FEW SWENSONS SHIPPED THIS SUMMER

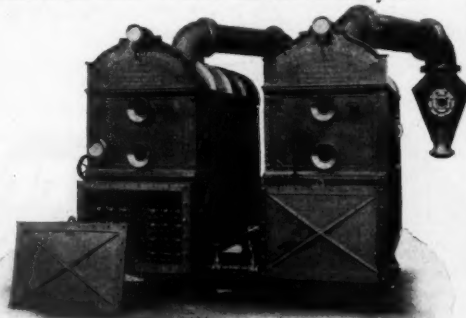
A large glue evaporator for Eastern Tanners' Glue Company (third equipment). A similar but larger double effect was installed at Peter Coopers' Glue Factory in January; and they write: "—the results are **very satisfactory**—this one gives us a **far superior product** than any other—installed."



Another glue equipment put in at F. W. Tunnell's new plant in Philadelphia. They had a fire which destroyed their old Swenson. In ordering the new one they wrote: "We have received very attractive propositions from other houses, but **your evaporator has always given us satisfaction** and so we decided to accept—etc." One like this went to the California Glue Works earlier in the year.

A TANKWATER DOUBLE EFFECT

Just the size for the average packer and renderer. Very durable and easy to operate and keep clean. **Note the heavy cast iron construction.** This one went to Zehner Bros., in Toledo, and one like it was put in Darling's new plant in Chicago (third sold them). Over 30 of this size being used, and **they're all money-makers.**



Two of these 1,000-gallon tankwater triple effects were shipped this summer, both for the Pacific Coast; Miller & Lux, of San Francisco, and The Union Meat Company (Swift), of Portland, Oregon. They **must have the best** out there, the apparatus which **will give the least trouble.** G. A. Hormel's Swenson of this size was put in a year ago.

SWENSON EVAPORATOR COMPANY

(Successors to AMERICAN FOUNDRY & MACHINERY CO.)

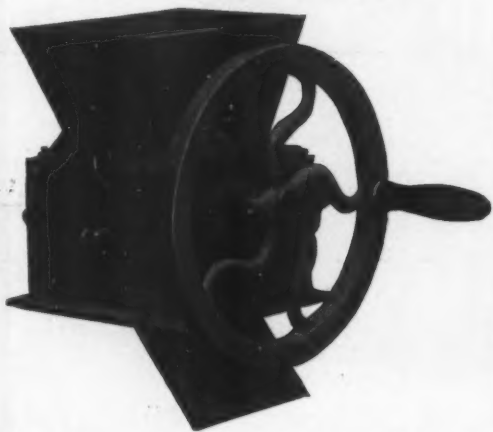
945 Monadnock, = = = = = Chicago

Charter Members—American Meat Packers' Association

EVAPORATORS

RANDALL SAUSAGE MACHINERY

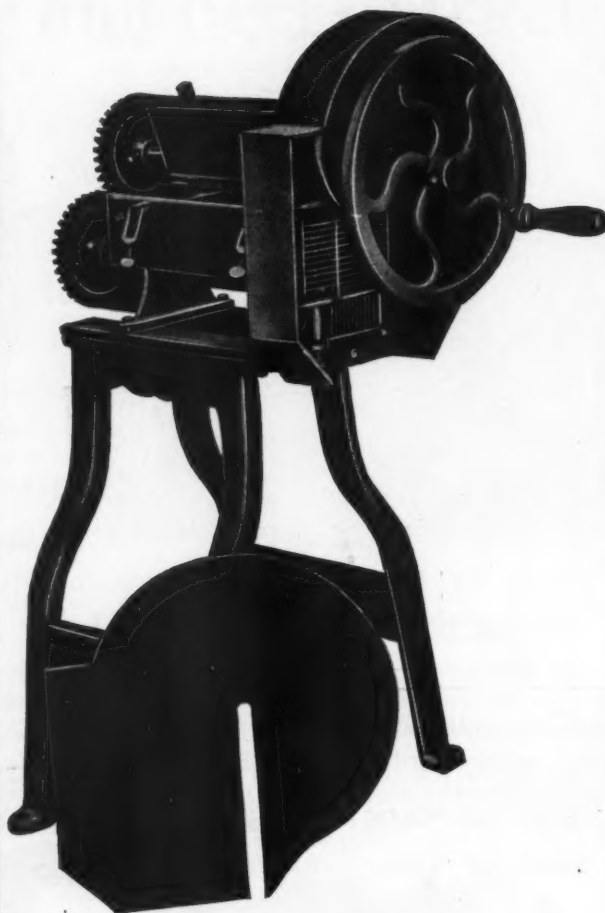
Head Cheese Cutters



In addition to the large Power Cutter as shown in the cut below, we have gotten out a machine to be run by hand. We have found from experience that there are quite a number of Sausage Makers who could not use the power machine because of the room it takes up. The hand machine can be fastened to a bench, and is out of the way, and will do the work of a Sausage Maker doing a moderate business. The machine can be run easily by one man, as the material being cooked is always soft and easily cut.



Pork Fat Cutter



This machine was designed to save room and time.

It saves time because the rack used in similar machines has been done away with, and we have used instead a stationary screw, on which the fat is carried to the knives by a plunger. This plunger can be returned quickly when fat is cut ready for another operation.

It saves room because there is no rack to throw back the entire length of the machine when cylinder has to be refilled.

It is easy to clean.

Cuts fat into blocks 5-10 inches, unless otherwise ordered.

There is nothing in front of machine to mash the fat after being cut.

Made to screw on benches, or on iron stands.

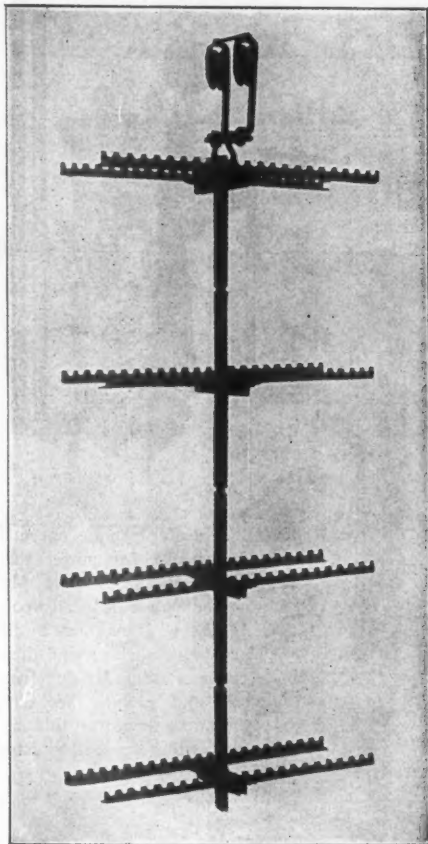
We carry everything needed by the Sausage Maker. Complete equipment and full line of supplies. Get our Catalogue

R. T. RANDALL & CO. 331 NORTH SECOND STREET PHILADELPHIA

RANDALL SAUSAGE MACHINERY

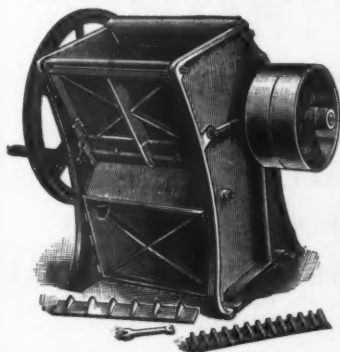
and Supplies

Our New No. 1 Ham Tree



STRONG AND DURABLE. ADJUSTABLE AND EASY TO CLEAN. MADE TO FIT ANY SMOKEHOUSE. REASONABLE IN PRICE

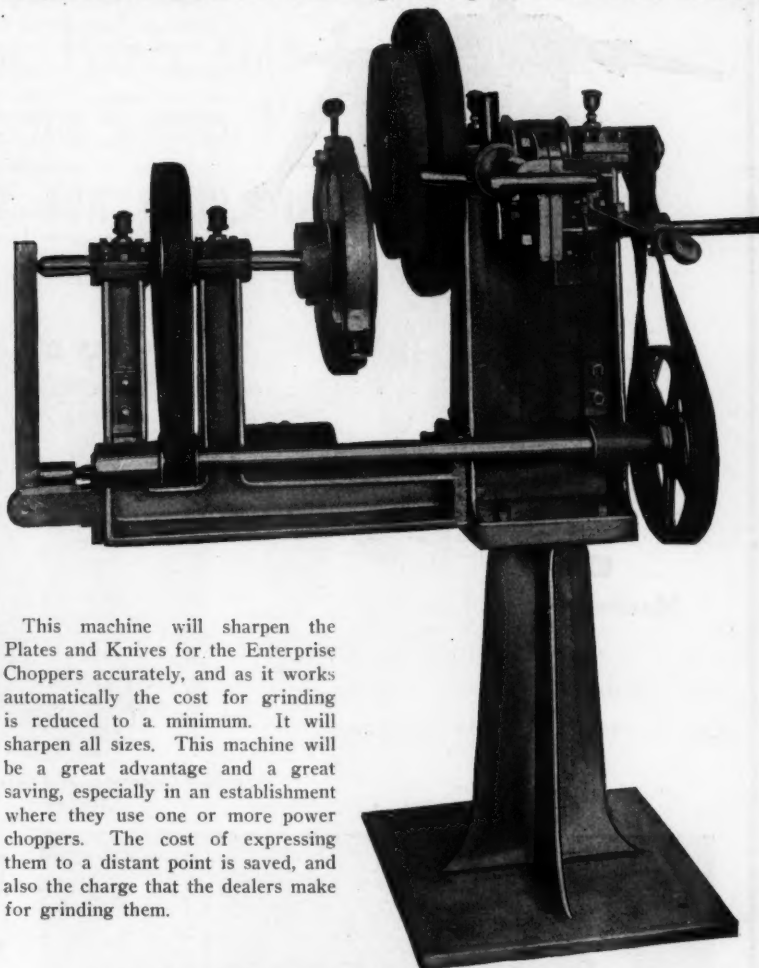
The Randall Ice Crusher



An efficient, durable and substantially built machine for breaking ice in small pieces, for use in freezing ice cream for confectioners, bakers, hotels, restaurants, and for packing fish, oysters, milk, etc., or where broken ice is required in quantities.

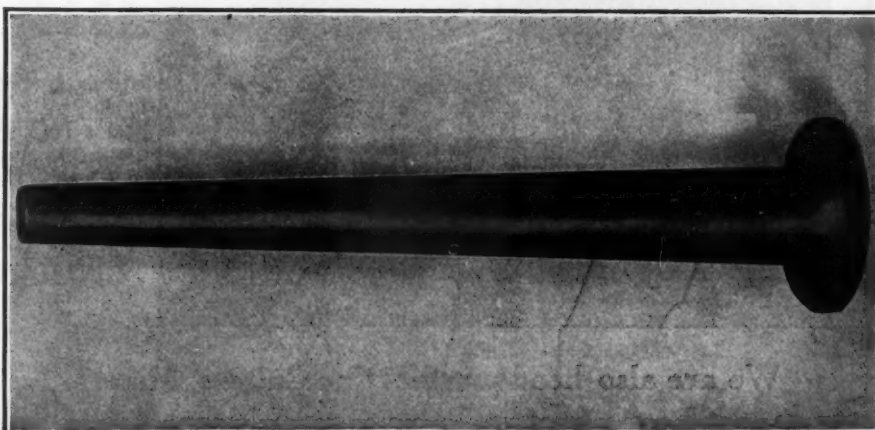
All the various sizes have been remodelled and strengthened throughout, and to-day they are second to none in efficiency, in practical use and in durability.

Improved Machine for Grinding Enterprise Knives and Plates



This machine will sharpen the Plates and Knives for the Enterprise Choppers accurately, and as it works automatically the cost for grinding is reduced to a minimum. It will sharpen all sizes. This machine will be a great advantage and a great saving, especially in an establishment where they use one or more power choppers. The cost of expressing them to a distant point is saved, and also the charge that the dealers make for grinding them.

Aluminum Tubes for Sausage Stuffers



ONE PIECE. WILL NOT RUST, BREAK OR BEND. LIGHT, DURABLE AND WELL MADE

R. T. RANDALL & CO.
331 NORTH SECOND STREET PHILADELPHIA

RANDALL SAUSAGE MACHINERY

Compressed Air and Hand Stuffers



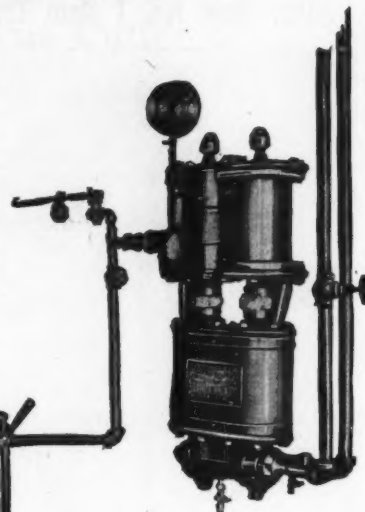
Manhattan Hand Stuffer

None of the disadvantages of other hand stuffers. Durable, compact. Easy to operate. Requires small space.

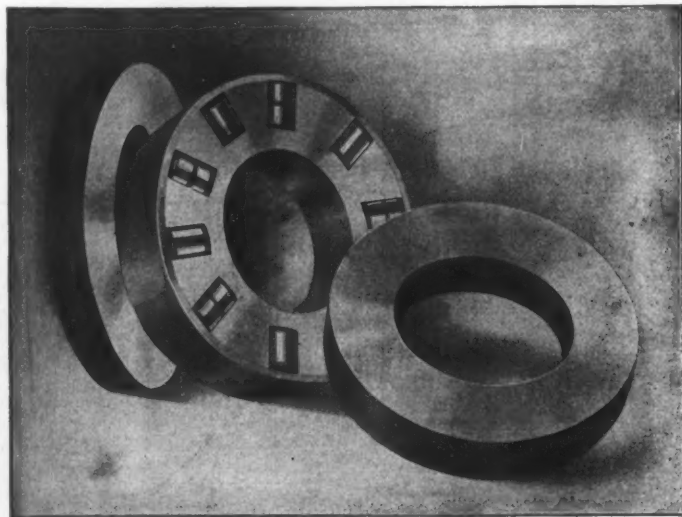
After experimenting a long while, we have finally turned out a Stuffer that can be operated by Compressed Air, and believe that we can now put on the market a machine that is almost perfect, and at a price that is reasonable, taking into consideration the low cost of operating. The great trouble that we had was in getting a small Compressor that could be operated economically. We claim



Randall Compressed Air Sausage Stuffer



that this Stuffer can be operated at a lower cost for power than any other Sausage Stuffing Machine. The power is easily controlled. There is no heat in the cylinder of the machine, and there is no water or steam leaking from the pipes and valves. We have placed a patent device on this machine that will reverse the piston quickly.



New Roller Bearing

As applied to Nos. 66 and 56 Enterprise Meat Choppers

A PERFECT BEARING
NO FRICTION WHATEVER
NO BALLS TO BREAK
NO GROOVES TO WEAR
GUARANTEED FOR ONE YEAR

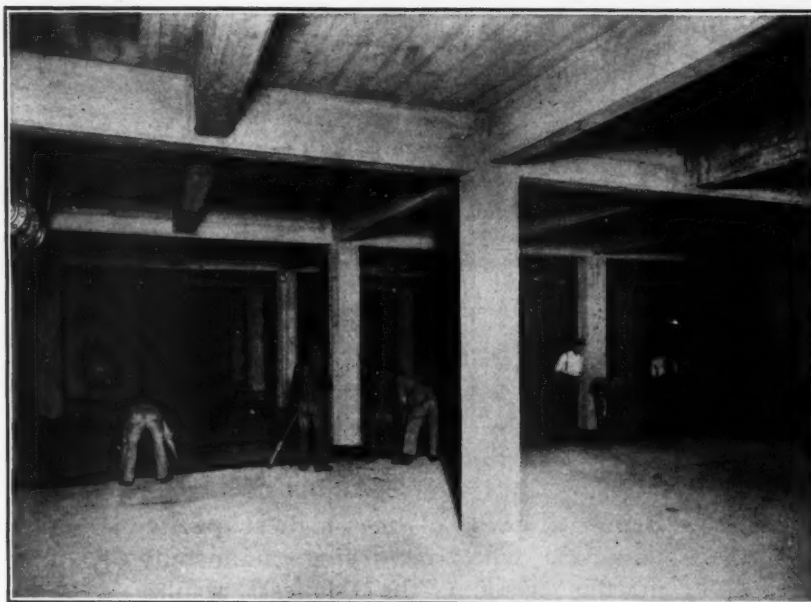
We are also headquarters for Cutters, Mixers, Kettles, Ice Crushers, Meat Boxes, Stuffer Tubes, Trucks, Meat Trees, Spices and CASINGS, in fact, for everything used by the up-to-date sausage maker

R. T. RANDALL & CO. 331 NORTH SECOND STREET
PHILADELPHIA

Nonpareil Corkboard Insulation

For Abattoirs, Packing Plants, Cold Storage Warehouses,
Ice Plants, Freezing Tanks, Refrigerators, Etc.

LARGEST CONTRACT FOR INSULATION EVER EXECUTED



MORRIS COLD STORAGE COMPANY, UNION STOCK YARDS, CHICAGO, ILL.

Installing floor insulation for sharp freezer—two layers of three-inch Nonpareil Corkboard, laid down in hot asphalt with concrete wearing floor.
Concrete building—two hundred feet square, seven stories high. Insulated throughout with Nonpareil Corkboard—1,100,000 board feet.

NONPAREIL CORKBOARD

consists of pure cork, slightly compressed, and subjected to a baking process that ensures permanency of form. It is absolutely guaranteed to be 13 per cent. more efficient as a non-conductor of heat than its nearest competitor.

It will not absorb moisture, and hence its efficiency remains constant.

It keeps free from rot, mold, and offensive odors.

It is strong and easily erected in any type of building.

It occupies little room and saves storage space.

It is slow burning and fire-retarding; the only cold storage insulating material approved by the National Board of Fire Underwriters.

Its cost is least in the long run.

Write for new catalogue "Nonpareil Corkboard Insulation."

Armstrong Cork Company

Insulation Department

PITTSBURGH, PA.

Nonpareil Cork Works, Fulton Building, New York City

Branches in the Principal Cities

You Know Our Goods

You have used them for years

20 Mule Team Borax

Being always of the highest purity,
produces with unvarying uniformity
in the formula, the highest results.

PACIFIC COAST BORAX CO.

Chicago

Oakland, Cal.

New York

ESTABLISHED FORTY-ONE YEARS

S. OPPENHEIMER & CO.

SAUSAGE CASINGS
PACKERS' AND BUTCHERS' SUPPLIES

NEW YORK CHICAGO LONDON
HAMBURG WELLINGTON

Hately Cold Storage Company

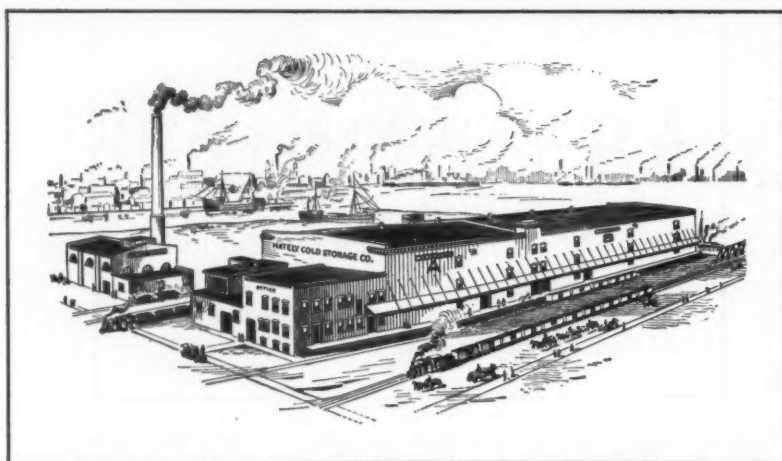
CHICAGO

Office, 70 Board of Trade

Warehouse, 37th St. and Chicago River

**ALL KINDS OF HOG PRODUCTS
PACKED, CURED AND CARRIED ON COMMISSION**

Smoking a Specialty



CONCRETE CONSTRUCTION, FIRE PROOF

Advances made on Consignments

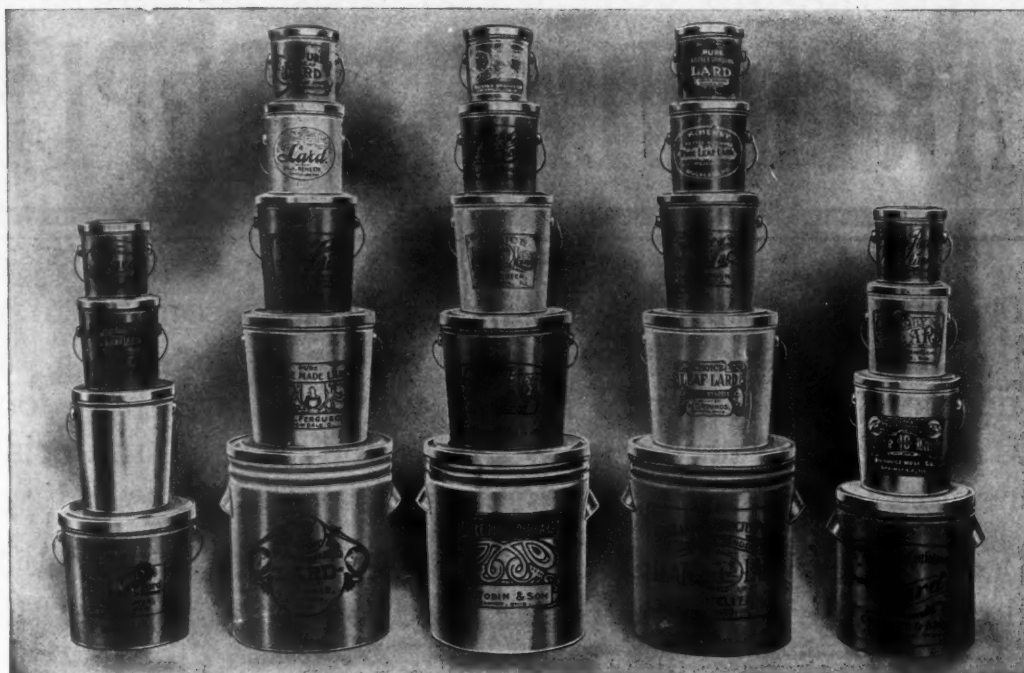
Address all communications to

HATELY BROTHERS

Commission Merchants

PROVISIONS AND GRAIN

CHICAGO, ILLINOIS



"American" Lard Pails

STYLES: Straight Sides. Flaring Sides.

FINISH: Plain Tin. Gold Lacquered.
Decorated in Stock Designs;
or with Buyer's own Design.

SIZES: All the usual sizes.
Net Weight. Gross Weight.

MANUFACTURED IN 16 FACTORIES

NEW YORK CITY
BOSTON, MASS.
PHILADELPHIA, PA.
NEW CASTLE, PA.
BALTIMORE, MD.
SAVANNAH, GA.
ATLANTA, GA.

CHICAGO, ILL.
HAMILTON, OHIO
ST. PAUL, MINN.
KANSAS CITY, MO.
NEW ORLEANS, LA.
PORTLAND, ORE.
SAN FRANCISCO, CAL.

HAMILTON, ONT.

MONTREAL, QUEBEC

Submit your requirements.

AMERICAN CAN COMPANY

NEW YORK

CHICAGO

SAN FRANCISCO

MONTREAL

Local Sales Offices in Principal Cities

PARTICULAR PEOPLE

¶ The great mass of the buying public is becoming more and more exacting. People know more, make more, demand more, spend more. This is why we have pure food laws and why we need pure washing and cleaning materials to enable the dealer to maintain clean, healthful surroundings.

¶ Does it not seem singular that so much hard work should be done for pure food and pure products and still continue as cleansing compounds the use of greasy soap and soap powder or burning lye and sal soda.

¶ Contrast with such washing compounds the modern progressive sanitary

WYANDOTTE BUTCHER'S CLEANER AND CLEANSER

¶ Pure and purifying it contains no grease, oil or organic matter. Neither does it contain caustic, lye and sal soda.

¶ It is made by a new formula and contains ingredients of superior washing and cleaning properties. Ingredients that are harmless, sanitary and inexpensive. You should not then be surprised to find it the one article that **CLEANS EVERYTHING CLEAN**. That does it quickly and at little cost. These are great claims but claims which a trial of Wyandotte Butcher's Cleaner and Cleanser will prove to be not half strong enough. *Order from your supply house.*

THE J. B. FORD CO., SOLE MANUFACTURERS
Wyandotte, Mich., U. S. A.

WE SHALL BE GLAD TO PUT YOU ON OUR LIST FOR
REGULAR MARKET ADVICES

WITHOUT COST TO YOU

STERNE
& SON CO.

"JUST BROKERS"

Offices, Postal Telegraph Bldg. **CHICAGO** Warehouse, Canal Street

ESTABLISHED 1886

PROVISIONS

STEARINE and COTTONSEED PRODUCTS

OLEO OIL and NEUTRAL

LARD and COMPOUND

TALLOWES and GREASES

GLUE STOCK and BONES

FERTILIZER MATERIALS

GLYCERINE, CRUDE, DYNAMITE and C. P.

OUR LABORATORY

IS A

FEATURE

that enables our friends to know thoroughly the values contained in all products and our market
advice in connection is as close to

PERFECT SERVICE

AS WE CAN MAKE IT

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THE F. W. NIEBLING CO.

MANUFACTURERS OF

High Grade Ice and Refrigerating Machinery

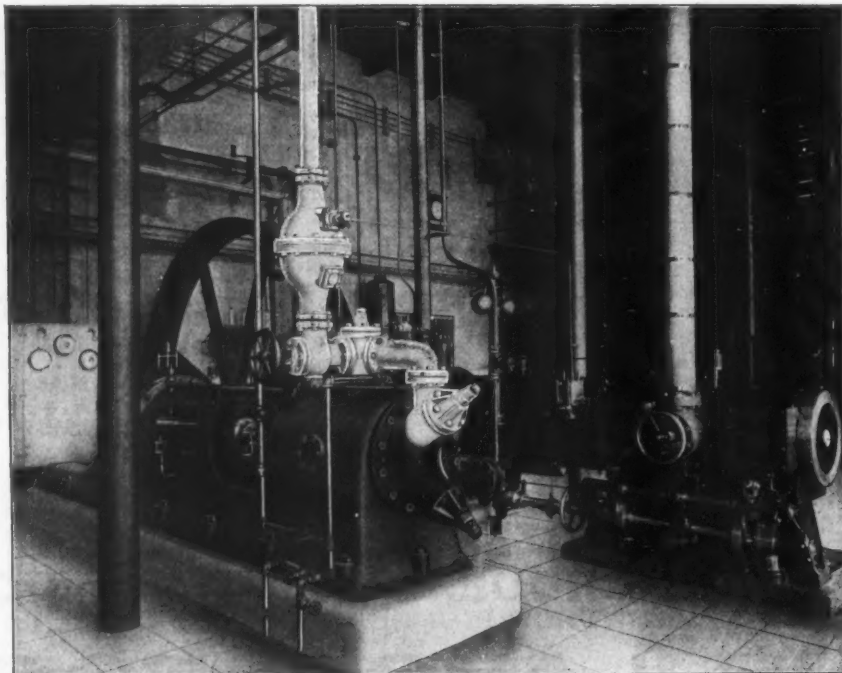
NORWOOD, CINCINNATI, OHIO

MR. TOO BUSY:

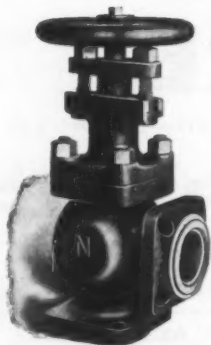
We were sorry you did not get out to the packers' meeting, for we had the usual jolly time, and the packing house appliances were shown up in flying colors.

Apropos, we had something of interest to present, and in sympathy with the poor fellow who had to keep right at the grindstone, have reserved a share for you if you will let us hear from you.

We illustrate below some of the apparatus packers have enjoyed, and if you will follow our suggestions you will be able to get out to the next meeting with a new necktie.



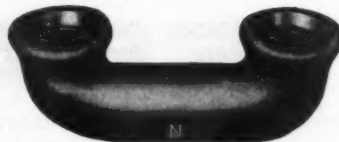
ONE OF OUR 50 TON MACHINES.



ONE OF OUR VALVES.

WRITE

WIRE



ONE OF OUR BRINE BENDS.

TELEPHONE

ELM { 196
197

*Geo. E. Chatillon, President.**R. F. Chatillon, Vice-President.**Louis A. Franberg, Secy & Treas.*

SOLE AGENTS. FOSTER BROS. & CHATILLON CO. BUTCHER'S KNIVES & TOOLS, POCKET KNIVES, & C. FRIEDERICH DICK. BUTCHER'S STEELS, & C.

October 11, 1909.

To the Trade:

Your attention is called to the fact that all Chatillon Spring Scales have the name of "John Chatillon & Sons" on the dial, and that all our Butcher Tools, such as Butcher Knives, Butcher Cleavers, Pork Splitters, Beef Splitters, etc., are made under the brand of "Foster Bros."

Specify Chatillon Scales and Foster Bros. Cleavers, and if you cannot get them, please so advise us.

JOHN CHATILLON & SONS.

The Genuine Foster Bros.' Cleavers

Bear Our Trade Mark  "Arrow and Diamond" MARK

\$500 DAILY PROFIT FROM TANKWATER

BY RUNNING THIS EVAPORATOR FULL CAPACITY

Perhaps you don't happen to have some 150,000 gallons tankwater daily. Never mind --make the most out of what you have--we build for any capacity.

FOR
**Tank Water
Garbage
Reduction**



FOR
**Glue
Beef Extract
Beef Brine**

The ZAREMBA PATENT EVAPORATOR

COMBINES THE BEST RESULTS OF OLD
PRACTICE WITH THE LATEST IMPROVE-
MENTS. :: ITS SPECIAL FEATURES ARE

Simplicity

Economy

Reliability

ZAREMBA COMPANY

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Philadelphia, Pa.

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Fire!

Fire!

You are spending good money for Insurance protection.

Your Insurance Is No Good

unless fire or other misfortune occurs and then it is worth 100c. on the dollar **IF** it is properly written in Good Companies.

You cannot afford to trust the supervision of this **IMPORTANT** branch of your business to inexperienced hands.

We make a specialty of Packing House Insurance and handle some of the largest accounts in the Country.

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We eliminate trouble **BEFORE** the fire occurs.

We Guarantee lowest rates.

We act as **YOUR** representative.

We inspect your plant and prevent fires.

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**FIRE
LIABILITY
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CHICAGO**

**Telephone
Randolph 1610**

“SUPREME”

In name—**SUPREME**—in quality

**Canned Meats--Hams--Bacon--
Lard--Sausage--Butterine--
Mince Meat--Extract of Beef
etc., etc.**

BRANCHES EVERYWHERE

Every branch welcomes visitors
at all times

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COMMISSION
SLAUGHTERERS**

**BEEF and MUTTON
PORK and PROVISIONS**

Members American Meat Packers' Association

THE CUDAHY PACKING CO.

So. Omaha
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THE HEART OF THE
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DIAMOND "C" HAMS AND BACON

"The Taste Tells"

LET US HAVE YOUR INQUIRIES FOR

S. P. Boiling Hams

Fancy Dried Beef

S. P. Fancy Hams

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S. P. Fancy Beef Hams

Green and Fresh Packed Meats

**A GREAT DEAL OF THE TRADE DEPEND ON US FOR THEIR
SPECIAL REQUIREMENTS**

WE CAN PLEASE YOU

MILLER & HART

(INCORPORATED)

CHICAGO

Curers of

Berkshire Brand

HAMS and BACON

Manufacturers of

LARD and SAUSAGE

BUYERS OF GREEN MEATS









Pittsburg Provision & Packing Company

UNION STOCK YARDS, PITTSBURG, PA.

BEEF ^{AND} PORK PACKERS

CRESCENT BRAND HAMS, LARD, BREAKFAST BACON

MANUFACTURERS OF

Oleo Oils, Oleo Stearine, Tallow,
Greases, Beef Casings, Fertilizers,
etc.      

ALL OUR PRODUCTS ARE U. S. GOVERNMENT INSPECTED

Curers of the Celebrated Irish Hams and Breakfast Bacon

"DOVE BRAND" HAMS AND BACON

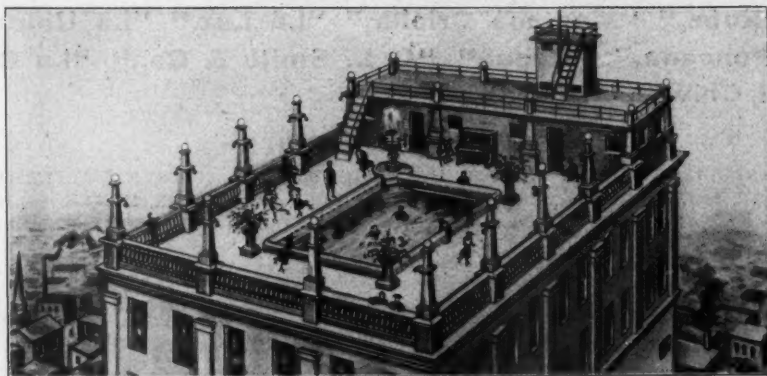
CINCINNATI, O.

EST. No. 321

We Buy the Green
Joints from the Hog
in Car-load Lots.
Hams, Straight
Averages or House-
run, 8 to 20 Pounds



Mixed Cars
Hams, Bellies,
Shoulders, Picnics
and Prime Steam
Lard



Telegraph or Write Us Your Offerings
Only Government Inspected Plants Need Apply

THE JOHN C. ROTH PACKING CO.

ESTABLISHED 1857

ROHE & BROTHER

**Pork and Beef Packers
.. and Lard Refiners ..**

Curers of the Celebrated "Regal" Brand of Honey Cured Hams and Boneless Breakfast Bacon. Manufacturers of the Famous Brand "Purity" Lard. Goods for Export and Home Trade in Any Desired Package. Special Attention Given to Export Shipments.

Proprietors of the Following Well-Known Brands of Lards for Export Shipment:

**TO EUROPEAN PORTS—"Diamond" and "Regal" Brands
TO WEST INDIES AND SOUTH AMERICAN PORTS—"La Torre," "La Flecha," "Rohe," "Manteca Criolla," "La Luz," "La Unica," "Monar-co," "La Poncena," "Regal," "G. L. Smith & Co.," "La Cabana," "A No. 1," "El Chivato" Brands.**

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ROBERTS & OAKE

Packers, Chicago

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No. 4 BOARD OF TRADE

Packing House and Office:

UNION STOCK YARDS

U. S. GOVERNMENT INSPECTION, ABATTOIR 169

TO THE JOBBING TRADE:

“THE HOUSE OF QUALITY”

Our goods give satisfaction

Our facilities are the best

Our product will increase your trade

Our trade is growing

“There’s a Reason”

“Perfect Product” “Faultless Flavor”

BOYD, LUNHAM & CO.

PACKERS AND LARD REFINERS

Our Goods Speak for Themselves

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PACKINGHOUSE

UNION STOCK YARDS

CHICAGO, ILL.

1882

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PORK AND BEEF PACKERS

"THE BEST IS ALWAYS
THE CHEAPEST"

QUALITY TELLS!

Libby's Food Products



Pickles, Olives, Jellies and Preserves

The Grocer Who Knows

It's the grocer who knows qualities and who enthusiastically conveys his quality knowledge to his customers, that eventually secures and holds their full confidence—the kind of confidence that begets more trade.

The grocer who makes it a point to select at least one high-grade, quality article from his stock each day—one that he absolutely knows is so good that each sale means another—and, then with tact, energy and proper display, talks and features that article as a special item to be pushed that day, will be agreeably surprised at the growth of his sales on profitable goods. Remember that quality goods always bring quality trade at prices cheap competition cannot command.

With **Libby's Food Products** it is easy to make and hold Quality Customers. We help you with liberal advertising, home-to-home and store demonstrations.

Libby's Mixed Pickles

Libby's Pickle Products are renowned because of their firm, crisp quality and delicious flavor. Our own experts superintend the cultivation, gathering and delivery at our numerous country stations of all the vegetables used in any of Libby's Food Products. This means that our vegetables arrive fresh from the vines and are pickled or cooked, as the case may be, within a few hours after being picked.

Libby's Queen Olives

For Centuries Spain has been the World's Center of Olive cultivation. Its groves are the world's best. **Libby's Queen Olives** come from the very best of Spain's cultivated orchards and are carefully cured by experts who obtain for us the choicest varieties through careful selection.

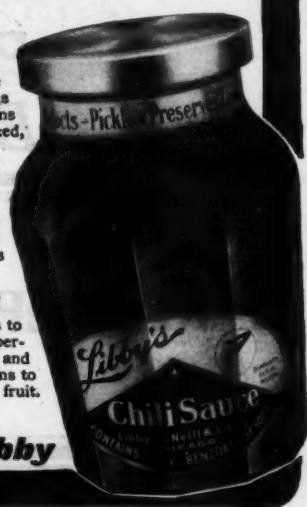
Libby's Jellies and Preserves

"Like Mother Used to Make" and—better, is a truism that applies to all of **Libby's Jellies and Preserves**. The berries used are perfect, ripe fruit. The entire ingredients are simply pure granulated sugar and pure, whole fruit in equal parts. Careful cooking by special process retains to a superlative degree the original natural color, flavor and food value of the fruit.

Test the Libby goods yourself, then make the first sale and Libby Qualities will do the rest.

"Quality goes hand in hand with products of the Libby Brand."

Libby, McNeill & Libby



MICHAEL DANAHY, *President.*MATTHEW DANAHY, *Vice-President and Manager.*

The Danahy Packing Company

PORK	MUTTON
BEEF	VEAL

LARD REFINERS**MANUFACTURERS
OF SAUSAGES**

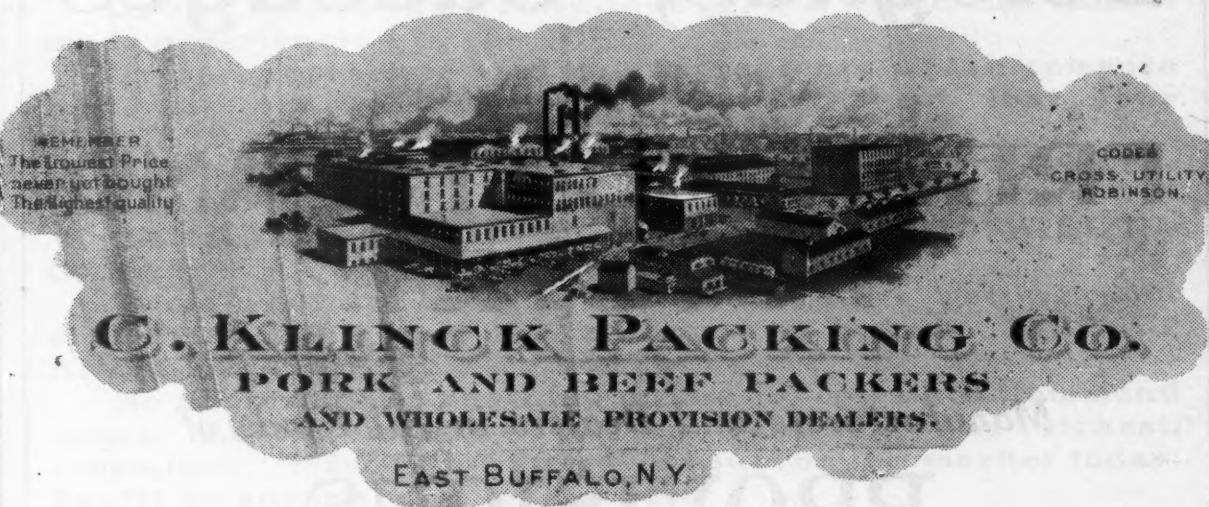
BUFFALO**NEW YORK**

C. KLINCK PACKING CO.

BUFFALO, N. Y.

Curers of the Celebrated

**“National Brand”
Hams and Bacon**



Makers of

**“Daisy Brand”
Pure Lard**

Our Motto: Quality and Promptness

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ESTABLISHED 1874

M. ZIMMERMANN CO.

Manufacturers of and Wholesale Dealers in

The Celebrated Vienna

Bolognas, Sausages

AND ALL KINDS OF

FRESH MEATS AND POULTRY

Manufacturers and Dealers in All Kinds of

PROVISIONS

PACKERS OF TONGUES, SMOKED
AND PICKLED BEEF

318 to 324 E. Houston St.
NEW YORK

THE LIVE ONES

attended the Annual Convention of the American Meat Packers' Association, in Chicago, on October 18, 19 and 20th. And they were interested in The Live Issue of the Packing Industry—Oleomargarine.

The Hammond Butterine Plant Is Thrown Wide Open For Your Inspection !

You will find us ready to demonstrate to you the real merit of Butterine, and the help it will be to the distributing end of your business, whether whole-sale or retail.

Do you realize the tremendous growth which this industry is experiencing ?

Do you appreciate that the ingredients which compose butterine are packing house products and that your SUCCESS and ours is identical ?

HAMMOND'S BUTTERINE SALES FOR 1909 INCREASED 100% over 1908.

HAMMOND'S BUTTERINE SALES FOR 1910 WILL INCREASE 150% over last year.

When you do business with us you're getting your electricity right from the main power house. STEP UP AND GET A SHOCK !

No one ever had anything on the old cow until Hammond began making MISTLETOE BUTTERINE. The richest, creamiest, "most-like-butter" product on the market today. You'll be surprised at its low cost.

Other Brands worth while are :

GOLDEN RULE (made according to the rule)

COIN SPECIAL (The standard popular seller)

CALUMET (An honest low priced article)

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The
Nuckolls Packing Company
Beef and Pork Packers
Pueblo, Colorado

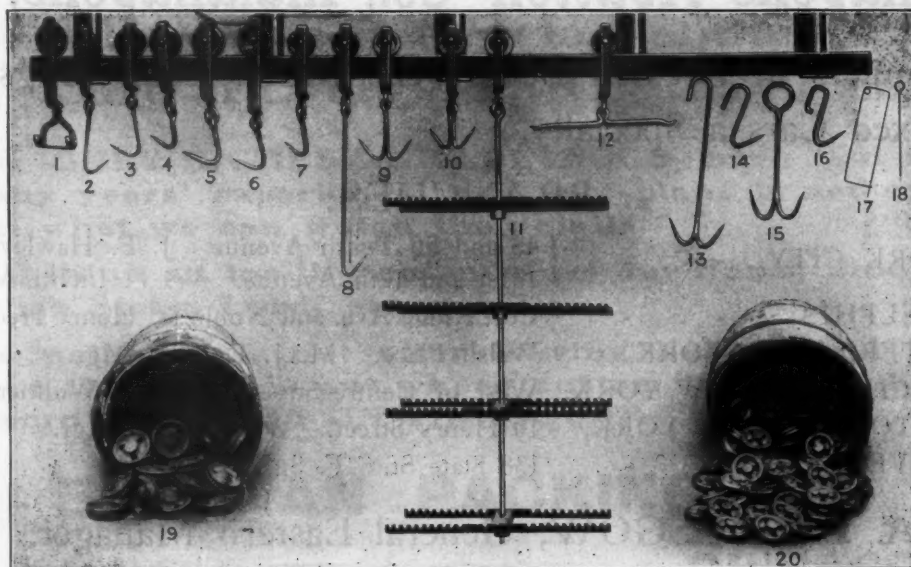
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39TH STREET AND UNION AVE., CHICAGO

**All
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**Best
Service**

**Courteous
and
Prompt
Attention
Given
all
Visitors
and
Inquiries**

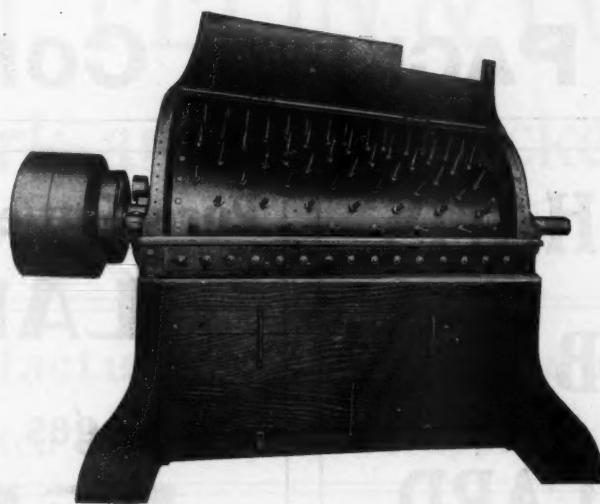


**Our
Acquaint-
ance Is
Mutual
Profit**

**Special
Machinery
To-day
is the
Greatest
Factor
in the
Profits of
the Packer**

Hog Hair Cured Mechanically

**Hair is
Washed,
Picked,
Dyed,
Dried,
Baled
and
Shipped
Within
36 Hours
After Leaving
Hog Scraper**



**Adopted by
Kingan & Co.
Armour & Co.
Morris & Co.
Dold & Co.
Wm. Davies & Co.
John Morrell & Co.
S. & S. Co.
Etc., Etc.**

CLYDE MACHINE WORKS COMPANY

Manufacturers and Chemists for Everything Pertaining to the Packing House

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MEMBERS AMERICAN MEAT PACKERS' ASSOCIATION.

Indianapolis Abattoir Co., Indianapolis, Ind.

Shippers of Dressed Beef, Veal, Mutton and Hogs.
Mixed Cars a Specialty.

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X RAY HAMS
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Pure Kettle Rendered
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FLORISSANT AVENUE,

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CIPHERS: CROSS-ROBINSON-STAUDT-HUNDIUS

THE REQUISITES FOR BEST PORK PRODUCTS

ARE

1. Good Raw Material
2. Knowledge of How to Handle It
3. Care in Every Detail of the Process

We buy ONLY HIGHEST GRADE HOGS, have had a great many years' experience, and our plant is not so large but what we can watch the details.

You will think so, too, if you once use our Hams, Side Meats, Prime Steam Lard, etc.

"We're not angels, but after leaving here would like to have these words put where custom inscribes the final record: ALWAYS ON THE SQUARE."

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U. S. Yards

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JOHN J. FELIN & CO., INC.,

Pork and Beef Packers

Manufacturers of Fine Sausages
Celebrated Philadelphia Scrapple in Season

4142-56 Germantown Avenue
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ARNOLD BROS., Inc.

Packers and Curers of



HAMS AND BACON

Manufacturers of **HIGH GRADE SAUSAGE**

PURE REFINED LARD

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HAMMOND STANDISH & CO.

Pork and Beef Packers and Lard Refiners

Our APEX and EXCELSIOR BRANDS of Hams, Bacon and Lard have a world-wide reputation for QUALITY, CURE and TRIM

ONCE USED ALWAYS USED

We also prepare all kinds of TABLE DELICACIES

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ONE OF GREATER NEW YORK'S LARGEST DISTRIBUTORS OF

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DRESSED POULTRY, EGGS, BUTTER, ETC.

Our Requirements Call for Thirty to Forty Cars Weekly. We Operate Our Own Refrigerating and Cold Storage Plants, Sell Refrigeration and Manufacture Ice, and are in shape to handle all you send us.

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Manufacturers of Plain and Decorated Lard Pails and Oil Cans for Domestic and Export use. Also Manufacturers of the E & D Air Tight Bottle Cap, under the Max Ams Patents. Cans for Government Contracts a specialty.

PRICES AND SAMPLES ON APPLICATION



THE IMPROVED PEERLESS Hydraulic Sausage Stuffer

THE ONLY PERFECT STUFFER
CLEAN AND SANITARY

NO HEAT, Hot Water or Steam to come in
contact with the meat

THE SAUSAGE MEAT IS ALWAYS COLD
NO LEAKAGE of water into the meat
Less expensive to operate than any other
Stuffer

In use today with leading sausage makers.
Write for particulars.

WOLF, SAYER & HELLER, Inc.

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Incorporated 1908

Capital \$300,000

AMERICAN FULLERS EARTH COMPANY

FORT WORTH, TEXAS, U. S. A.

Just a Word to Users of Fullers Earth

WE CAN SAVE YOU DOLLARS PER TON. TRY US.

Will make any granulation desired.

Our deposit of fullers earth is the most extensive IN THE WORLD.

Prices and samples furnished on request.

EVAPORATORS

For Design, Efficiency, Durability and Mechanical Excellence of Construction the Redfield Evaporators are generally acknowledged to be the leaders in the American market to-day. Recent bookings for tank water purposes only, include such conservative firms as the New York Butchers' Dressed Meat Co., N. Y. City; Indianapolis Abattoir Co., Indianapolis, Ind.; Carstens Packing Co., Tacoma, Wash.; Columbia Cotton Oil and Prov. Corp., Washington, D. C.; J. L. & H. Stadler, Cleveland, O.; Schwarzschild & Sulzberger Co., New York, N. Y.; etc., etc.

DRYERS: We want you to write us to-day for our catalogue describing the Redfield Odorless Revolving Vacuum Tankage Dryer, Patented. It is the most economical and efficient dryer ever built.

RENDERING TANKS: Let us tell you about our new Inverted Head Rendering Tank with Self-Contained Steel Hopper.

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FINEST QUALITY

ICE TOOLS

Stop and Consider the Economy in the Use of
Strictly HIGH GRADE ICE TOOLS

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ICE AND COAL
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Inquiries
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HAMLER BOILER & TANK COMPANY

Union Stock Yards
CHICAGO

Manufacturers of

**Rendering Tanks, Dryers, Vats
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IMPORTERS, GRINDERS & PURVEYORS TO THE PACKING TRADE

PEPPER, BLACK	MACE	MARJORAM
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SPECIAL QUOTATIONS ON PAPRIKA

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Can Save You Money

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& CO.**

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SMOKE HOUSE EQUIPMENT

THE "GEHRET" KIND

FLOORS

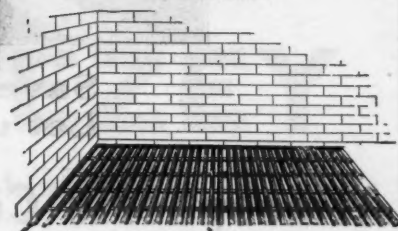


Our business is iron-work---all kinds---and we make a specialty of packinghouse construction. We do not "job out" our work. We do it all ourselves and we stand back of every piece that goes out of our plant. **PRICES RIGHT.**



DOORS TREES

WIRE AND IRON WINDOW GUARDS.



Gehret Brothers, Bridgeport,
Montgomery Co., Pa.

STRUCTURAL AND ORNAMENTAL IRON WORKS

Ask for
Catalogues

CONRAD DIESEL
General Manager

Telephone
CALUMET-310

Union Stock Yards Can Company

MANUFACTURERS OF

MEAT CANS

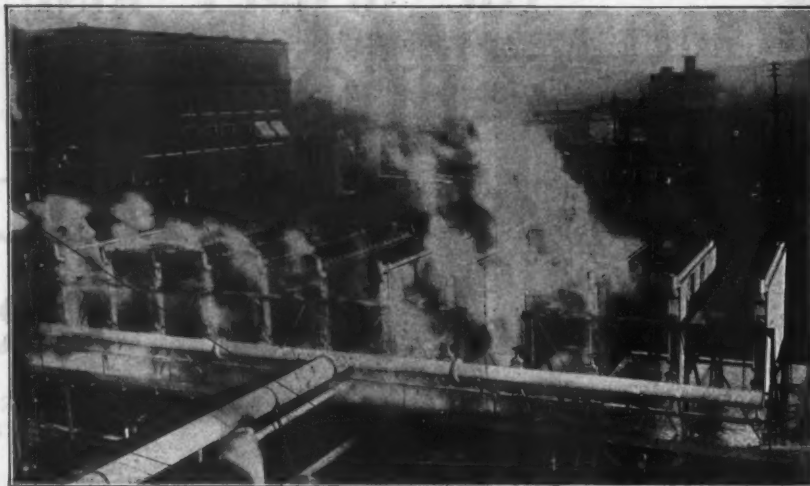
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2625-2631 STEWART AVE.

CHICAGO

Pennell Flask Type Steam Condenser

ARMOUR PACKING COMPANY. KANSAS CITY

Capacity
385
Tons
Daily



Crystal
Ice
Without
Re-boiling

Saves both fuel and water
Let us tell you more

Atmospheric Condensation Co., Kansas City

The Davidson Commission Co.

621 Postal Telegraph Bldg., Chicago, Ills.

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Members Interstate Cotton Seed Crushers Association.

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**BROKERS MAKING A SPECIALTY OF MEATS, LARD AND
PACKING HOUSE PRODUCTS OF EVERY DESCRIPTION**

ALSO

COTTON-SEED PRODUCTS

CORN OIL

FULLERS EARTH

SOAP, CANDLE AND BUTTERINE MAKERS SUPPLIES

IF YOU ARE SELLERS

{ We have the facilities for placing your offerings to best advantage.

IF YOU ARE BUYERS

{ Give us a call.
We will find what you want.

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For Cold Storage Rooms

PLANS AND SPECIFICATIONS FURNISHED

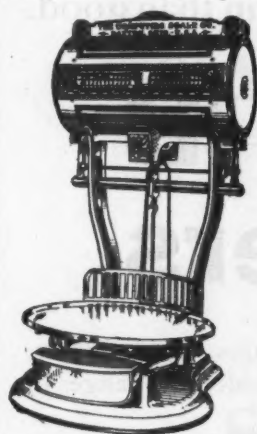
"The recollection of quality remains long after price is forgotten."

JOHN R. LIVEZEY

1933 Market Street, Philadelphia, Pa.

Don't Blame the Clerk for Short Weights or Overcharges

The average clerk is honest. He intends to protect your interest, but he is human and like all of us is apt to make errors. Every clerk is called upon a score of times each day to calculate charges for fractions of pounds and ounces at odd prices.



The new low platform DAYTON Scale.

ton Moneyweight Scale. It shows the money value and at the same time it shows pounds and ounces.

The clerk using the old-fashioned dial or even balance scale must make mental computations. No matter how many times he tries to, he never becomes proficient—there are too many combinations of figures to consider.

He must guess more or less every time.

He must be sure not to guess too little. That would eat up your profit. He must guess, if at all, more than is correct—a few cents here and a few there. The purchaser pays the overcharge, yet the clerk may be honest. It would be strange if he made no mistakes.

The dealer who installs a Dayton Moneyweight Computing Scale shows by the very use of this scale that he wishes to be accurate in his charge. For example. A one-pound 14-ounce cut of meat at 17 cents a pound is shown instantly to be 32 cents on the face of The Dayton Moneyweight Scale.

The Dayton Moneyweight Computing Scale insures accuracy to the purchaser and removes all suspicion of dishonesty and careless computations from those who operate them.

Merchants are using them because they want no guess work—no mental calculations, no mistakes.

Dayton Moneyweight Computing Scales automatically indicate the price to be charged, and never make a mistake. The Scales correctly tell you what to charge your customer. The figures are in plain view on the chart of the scale. No chance for mistakes. No arguments about the charge.

The Dayton Moneyweight Computing Scale is the most reliable and accurate as well as the most durable and practical mechanism known. It costs from ten to twenty times more than the ordinary scales. There are in use over 250,000 of these scales in the United States and foreign countries.

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We want all merchants and clerks to know about these scales. Ask your fellow merchants to show you his Dayton Moneyweight Computing Scale and explain it to you.

Be sure to see the sign on the scale which reads thus:

**THE COMPUTING SCALE COMPANY
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Send for our printed matter so that you can post yourself on the merits and unusual advantages of this scale.

Address your inquiries to Dept. 27, Moneyweight Scale Co., Masonic Temple, Chicago. Sole agents for The Computing Scale Co., Dayton, O.



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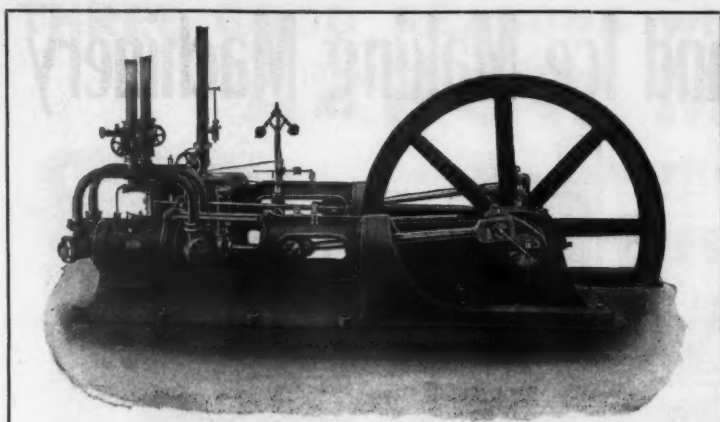
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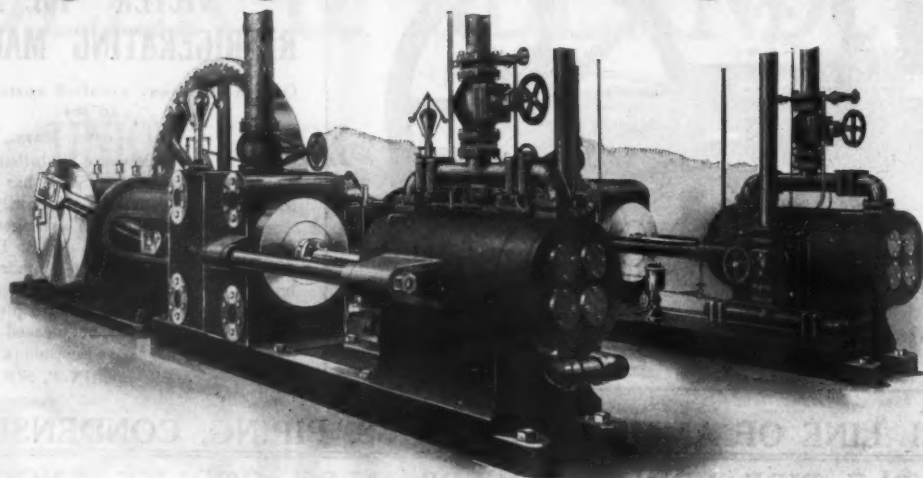
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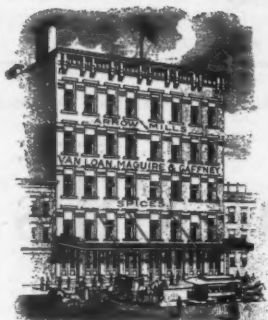
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Operating Instructions

TO START

Turn Water On

Start Motor

Open Ammonia
Regulating
Valve

Simple, Eh.



Operating Instructions

TO STOP

Close Ammonia
Valve

Pull Electric
Switch

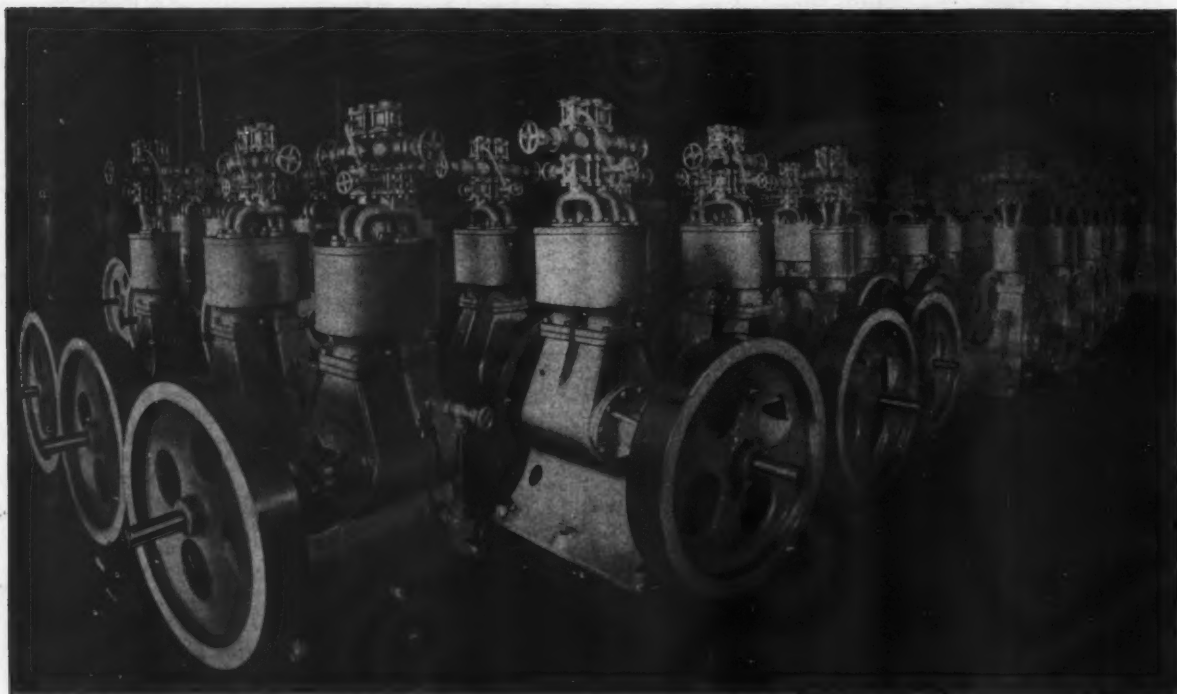
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Why keep on wasting your money for ice

If you can't buy one of these outfits on terms from a jobber, write the manufacturer



Here are more Ice Machines than were ever in one place before

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Cold Storage Insulation

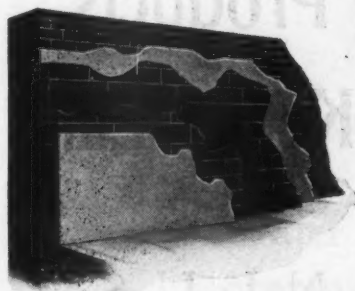
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AUTOMATIC ELECTRIC SAUSAGE STUFFER

Ready for use at all times.
Entirely automatic in action.
Extreme cheapness of operation.
Absolutely no heat or moisture.
Maintains constant and even pressure.
No time lost waiting to get up pressure.

Will stuff "Summer Sausage" better and quicker at one-tenth the cost of hand stuffing.
The instant it stops the expense of power is cut off.
Can be instantly set at any desired pressure, light or heavy.
In use and endorsed by large and small manufacturers.

Manufactured in "HOME" and "FACTORY" sizes.
(HOME, 100 lb. — FACTORY, 200 lb. FILLER)

The above are a few reasons why our Stuffer should be adopted

HANDSCHUMACHER & CO.
25 JOHN STREET.

ELECTRIC COMPRESSING MACHINE CO.,
43 Tremont St., Boston, Mass.

Boston Mass., Sept. 11, 1908.

Gentlemen: I wish to congratulate you on the perfectness of your Electric Sausage Stuffer, which I have been using in my factory for some months past and will say that it has proven to be most satisfactory in every respect. The extreme economy of operation, the perfect control and the entire absence of heat and moisture make it all that could be desired. Since installing your Stuffer I have abandoned using my steam machine.

Yours very truly,

(Signed) HANDSCHUMACHER & CO.

Write and receive full particulars

THE ELECTRIC COMPRESSING MACHINE CO., 43 Tremont St., BOSTON, MASS.

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Incorporated 1906

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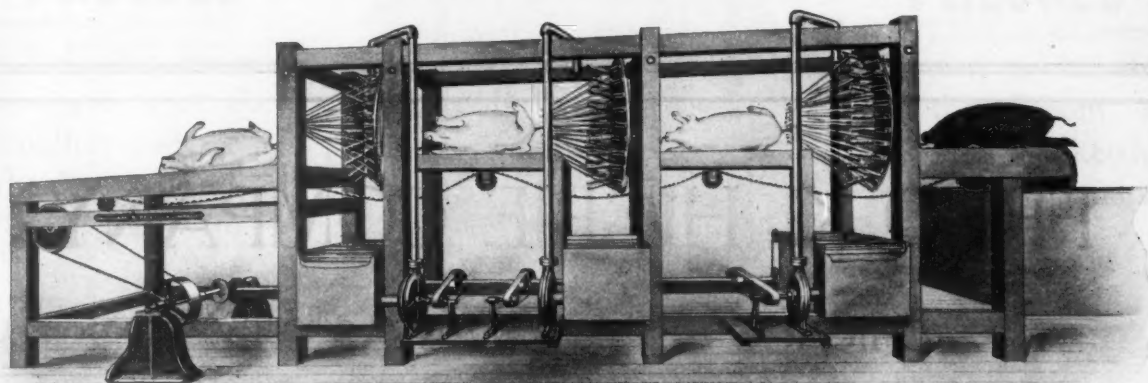
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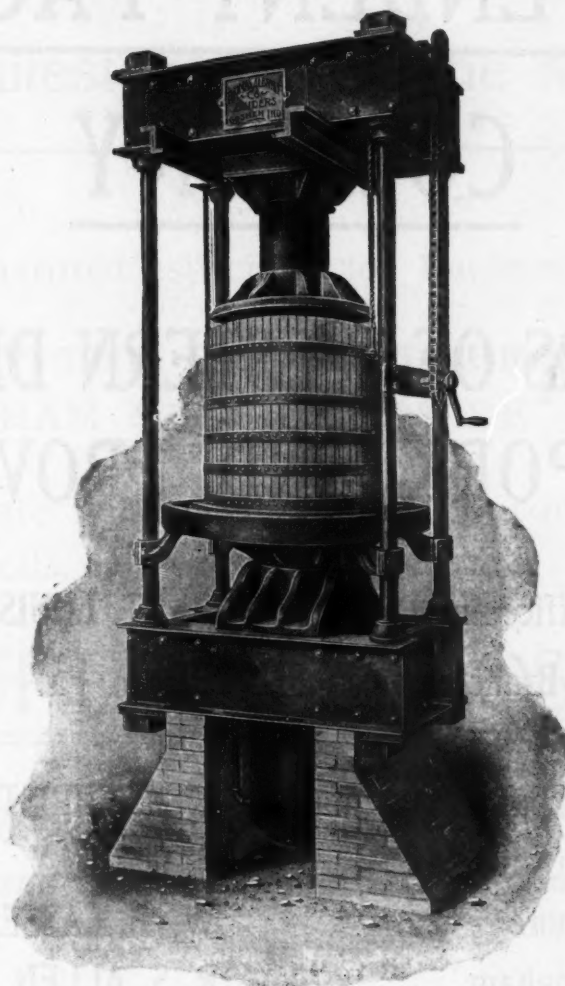
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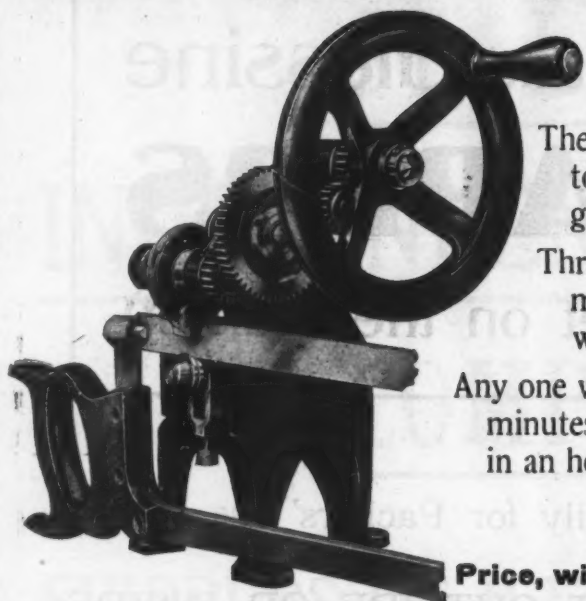
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